Get the most out of your e-commerce investments – with Compaq Professional Services

To rapidly gain the benefits of the Commerce One Commerce Chain – and ensure a continuing return on your investment – turn to Compaq Professional Services. We have the in-depth knowledge and worldwide experience to deliver a robust, scalable, and highly available Compaq eProcurement solution.

As a Microsoft-endorsed Worldwide Prime Integrator for Windows NT – with the largest number of Microsoft-certified Internet engineers and developers in the world – Compaq is uniquely qualified to lead your Commerce One-based electronic procurement solution every step of the way. In fact, we've developed a set of best practices based on our experience in over 1,000 Internet/intranet engagements worldwide. It is this vast expertise that supports our full range of planning, design, implementation, management, and support services, ensuring that you get a complete solution – delivered with excellence and tailored to your precise business needs.

Compaq professional services for Commerce One Commerce Chain include:

- **Compaq eBusiness Vision Workshop –** to establish the context for Compaq eCommerce and eProcurement solutions.

- **Compaq eProcurement Assessment Workshop –** to understand your current indirect procurement process and explore the potential benefits that electronic procurement may offer.

- **Compaq eProcurement Planning and Design Service –** to develop and document a Compaq eCommerce Architecture, describing all aspects of a Compaq eProcurement solution, including data structures, catalogs, change processes, workflow, supplier integration, and process optimization.

- **Compaq eProcurement Proof of Concept Pilot Service –** to prove key design elements and facilitate the learning process for user adoption, software functionality, and supplier catalog management.

- **Compaq eProcurement Implementation Service –** to install and deploy a closed-loop, Web-based automated purchasing system, including Microsoft Internet software and Commerce One Commerce Chain applications, as well as provide expert integration to existing ERP systems.

- **Compaq eProcurement Project Management Services –** to ensure successful delivery of projects in a cost-effective, schedule-compressed manner.

Get all the details

For more information on Compaq eProcurement solutions using Commerce One Commerce Chain software, contact the Compaq representative nearest you, call 800-AT-COMPAQ, or visit us on the Web at: *www.compaq.com/services/eprocurement*

COMPAQ

Compaq Services

Compaq Electronic Procurement **Solutions** with **Commerce One** Commerce Chain

Your link to *integrating buyers and suppliers in* **an interactive** *business-to-business e-commerce* **trading community**

COMPAQ
NonStop™

Compaq eProcurement solutions have the power to revolutionize your indirect purchasing supply chain – to integrate your buying and supplying organizations into a vast online trading community. And that can have a huge impact on your business, generating higher productivity and control while reducing costs and purchasing cycle times. The key is by taking advantage of Commerce One® Commerce Chain™ as part of a total *Compaq NonStop™* eBusiness solution for electronic procurement.

Commerce One Commerce Chain combines an intranet-based automated procurement application with an extranet-based global trading portal. It's a complete, end-to-end business-to-business electronic commerce solution that transforms the procurement of non-production goods and services into a major driver of corporate profitability.

Revolutionize your indirect purchasing supply chain

With Compaq and Commerce One you can ...

→ Gain greater control of internal procurement processes

→ Automate and streamline transactions between buyers and suppliers

→ Expand product and service selections to thousands of suppliers

→ Simplify catalog management while ensuring up-to-date content

→ Leverage purchasing data for more favorable supplier agreements

→ Minimize management of communication links to hundreds of suppliers

→ Ensure robust performance and high availability as part of a total *Compaq NonStop™* eBusiness solution

Access thousands of suppliers through MarketSite

Compaq eProcurement solutions based on Commerce One Commerce Chain open up a world of opportunities to automate supplier interactions from order to payment. The foundation for this capability is MarketSite™ – an open, interoperable global trading web for business-to-business electronic commerce.

MarketSite trading portals are owned and operated by leading market makers in key geographical regions and vertical industries around the world. The backbone of this global trading web are regional trading communities for North America, Europe, and Asia, which bring together partnerships with key telecommunications companies such as British Telecom, Nippon Telephone & Telegraph, and Singapore Telecom to complement the U.S.-based *MarketSite.net* trading portal. Using this model, buyers have a local trading portal within which to conduct real-time, interactive exchanges with suppliers, while also gaining the flexibility to transact business with thousands of suppliers around the world. Collectively, these trading partners represent over $160 billion in purchasing power – the world's largest Web-based business-to-business marketplace.

The MarketSite global trading web is built on a Microsoft® Windows NT® platform, including Microsoft Site Server Commerce Edition and Microsoft SQL Server database. In addition, MarketSite leverages advanced XML technology to facilitate the open exchange of business documents among trading partners, and Microsoft Commerce Interchange Pipeline (CIP) for communications between MarketSite and Commerce One's desktop commerce application, BuySite™.

With MarketSite, you have access to the most extensive range of products and services in the world. Because the environment is real-time, you can also dynamically check supplier product pricing and availability as well as order status for suppliers connected electronically. And the entire purchasing process is automated, including selecting, pricing, ordering, and tracking. That means shorter cycle times, fewer order-processing errors, and lower support demands. The net result – dramatic cost reduction and rapid return on investment.

COMMERCE ONE ®

MANY MARKETS. ONE SOURCE.™

Gain flexibility and control with Transactive Content Management

As part of a total Compaq eProcurement solution, Commerce One Commerce Chain provides a unique approach to catalog management that removes the burden and cost of managing electronic content from both buyers and suppliers.

Through Transactive Content Management, Commerce One aggregates catalog content from thousands of suppliers. Transactive Content Management validates the content for completeness and quality, then standardizes, enriches, and tailors it to your organization's specific business process and supplier contract terms. Buyers can then enjoy comparative shopping across various vendor catalogs in a consistent, transaction-ready multi-supplier catalog environment that's easily accessible through Commerce One's global MarketSite portals.

It's an innovative solution, providing both flexibility and control in delivering rich, comprehensive content to your entire buyer community.

Automate your entire internal procurement process with BuySite

To automate your internal procurement processes from requisition to payment, Compaq eProcurement solutions employ Commerce One BuySite Enterprise Edition. This desktop e-commerce application provides an intuitive intranet-based environment for browsing supplier catalog content, routing and tracking orders based on established corporate policies, and interfacing with ERP and back-end financial systems.

Commerce One BuySite is built on a Microsoft Windows NT platform and uses Microsoft SQL Server to facilitate easy selection of goods and services from your multi-supplier catalog. Users can quickly locate needed items using advanced catalog search methods, including key words or by drilling down through categories. BuySite also serves up rich multimedia content so users can evaluate complete information on supplier offerings.

To streamline your internal purchase-to-pay process, BuySite employs a sophisticated workflow engine that models your internal requisition and approval cycle. You can also integrate BuySite with existing workflow systems. And because BuySite is linked to MarketSite portals, users can easily check on orders directly with suppliers without involving internal purchasing staff. Finally, to complete the automated procurement cycle, BuySite facilitates payment through purchasing-card reconciliation and integration with internal financial systems.

For integration with ERP applications, BuySite uses ERP Commerce Connectors that enable you to leverage investments in SAP®, Oracle®, Indus, Informs, and others. As a result, you can create a seamless, business-to-business e-commerce infrastructure to ensure the success of electronic procurement from end to end.

Because it is tightly integrated with global MarketSite portals, BuySite Enterprise Edition enables you to rapidly deploy your Compaq eProcurement solution worldwide. BuySite was built from the ground up to run on the MarketSite global trading web platform and fully leverages its dynamic capabilities and services. In addition, BuySite provides extensive data on the performance of your entire e-procurement environment – including buyers, suppliers, and the marketplace at large – that can feed continuous process improvements.

Expand
product and service selections
to thousands of suppliers