

Compaq, Cambridge Technology Partners  
and Intershop

# Accelerate supplier enablement

As enterprise customers move their procurement processes on-line and begin participating in electronic marketplaces and exchanges, suppliers must adapt to these changes. Customers purchasing from their preferred channel must have access to the right information at the right time. For suppliers, this means aggregating your product and customer information that may reside in various sources and in disparate formats throughout your business. Plus, back-office information must be integrated for real-time delivery. Finally, you need to support these sales channels with existing business processes — not an easy feat.

To automate processes across multiple selling channels — including e-marketplaces, suppliers turn to Compaq, Cambridge Technology Partners and Intershop. Our joint solution offering features Intershop's enterprise e-commerce application, Enfinity 2.0, consulting and systems integration services focused on the specific needs of suppliers provided by Cambridge Technology Partners, and the scalable, robust hardware of Compaq *ProLiant*™ Servers running Microsoft Windows NT.

## Solution features:

- > **Multichannel selling**  
Direct on-line, EDI, e-marketplaces
- > **Easy on-ramp to e-marketplaces**  
Prepackaged integration to leading e-marketplaces
- > **Management of existing assets**  
Ensure control and management of catalog content, processes, and buyer information
- > **Prepackaged integration**  
Integration cartridges ensure transactions are integrated with ERP, CRM and legacy systems
- > **Automate existing business processes**  
Streamline business processes behind your on-line channels
- > **Flexible, scalable solutions**  
Control your risk with differentiated solution offerings from proof-of-concept to custom solution
- > **Complete packaged solution**  
E-commerce application, supplier-focused implementation services, and extensible, robust hardware platform

**COMPAQ**

**INTERSHOP**™

 **Cambridge**™  
Technology Partners

# Compaq, Cambridge Technology Partners and Intershop

## Packaged enterprise e-business solutions

### When you need to get it right - the first time

Leverage the technical expertise and industry know-how of partners who are ready to help you achieve success by automating your process across multiple sales channels. Together, we offer the software, hardware and consulting services to deliver superior supplier e-business solutions that are right for your business.

### Pilot configuration

Designed for suppliers reviewing the benefits of automating their sales channels.

#### Hardware

- > Web Server — Compaq *ProLiant* DL360 server, 2P, 512MB RAM, (2) 18GB
- > Application & Data Resource Server — Compaq *ProLiant* DL580 server, 4P, 2GB RAM, (2) 36GB

#### Performance characteristics

- The pilot configuration uses 1 Catalog Server, 1 Transactivity Server, and 2 processors for Oracle 8.1.6
- > 80 concurrent users, 90 peak hour concurrent users
  - > 1.8 million page hits per hour, 2 million peak hour page hits
  - > 16,000 transactions per hour, 18,000 peak hour transactions

#### Application

- > Intershop Enfinity 2.0
- > Discounted short-term license keys for up to 10 users

#### Services

Cambridge Technology Partners offer:

- > System configurations for up to 10 users
- > Catalog/content aggregation and syndication for up to 1,000 items
- > Order management, change management and training
- > Technology and implementation services

#### Software

- > Microsoft Windows NT 4.0
- > Microsoft Service Pack 6A
- > Microsoft Windows NT 4.0 Option Pack
- > Netscape Enterprise Server 4.0

### Standard configuration

For customers who have already experienced a need to automate their on-line sales channels and seek a multichannel e-commerce solution with access to e-marketplaces and integration with back-end systems.

#### Hardware

- > Web Server — (2) Compaq *ProLiant* DL360 servers, 2P, 512MB RAM, (2) 18GB
- > Application Server — Compaq *ProLiant* 8500 server, 4P (expandable) or *ProLiant* DL580 server, 4P, 4GB RAM, (2) 36GB
- > Fileshare Server — Compaq *ProLiant* DL380 server, 1P, 512MB RAM, (2) 36GB
- > Data Resource Server — Compaq *ProLiant* DL580 server, 2P (expandable), 2GB RAM, (3) 36GB

*Hardware load balancer required*

#### Application

- > Intershop Enfinity 2.0
- > Discounted short-term license keys for up to 20 users

#### Services

Cambridge Technology Partners offer:

- > System configurations for up to 20 users
- > Catalog/content aggregation and syndication for up to 10,000 items
- > Order management, change management and training
- > Technology and implementation services

#### Software

- > Microsoft Windows NT 4.0 Server
- > Microsoft Windows NT 4.0 Enterprise Edition (Application Layer)
- > Microsoft Service Pack 6A
- > Netscape Enterprise Server 4.0

### Custom configuration

Designed for customers who are ready to roll out a complete customized solution for their supplier enablement strategy. Please contact Tony Shelver (tony.shelver@ctp.com) at Cambridge Technology Partners for more details.

## How to start

Select a world-class e-business solution that enables your business to automate sales channels and processes successfully. Compaq, Cambridge Technology Partners and Intershop offer differentiated packaged solutions with fast time-to-deployment providing your business a single, trusted source for e-business needs.

## Contacts

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